

Since the middle of March, when our normal routines came to an abrupt stop, we have had to make major adjustments to how we live our lives. Our country has lost more than 60,000 lives to COVID-19, many people have made sacrifices to comply with new laws and regulations and others have seen once-in-a-lifetime experiences go unfulfilled. We have learned how to work remotely, and we have been awed by the heroism of our healthcare workers, first-responders, grocery store workers and by those who bring us our mail and packages.

We have been inspired by our foodservice industry – the resilience of our restaurant operators who have written a new book on how to bring their wonderful food to communities across our country. We are entering a new phase of our battle with COVID-19 and we will all have to continue to adapt to changes that are sure to become part of our new daily routines.

Team Four/Value Four never stopped working to advance and serve the needs of our customers and members. We've been working remotely, and we've worked every day. We are, now, laser focused on helping you open your businesses in the best manner possible. As mentioned in our March statement, we believe that our employees are our most valuable asset and the most important part of our service to you, so we took necessary steps to be able to keep our staff employed, with full pay and benefits during the near-complete shutdown of our industry. During the last 7 weeks, we have been fully engaged, daily, with our distribution partners, vendors and service providers in coordinating delivery schedules, product needs, product research (how many of us ever had to buy an N95 mask before?), shopping list changes, inventory reductions and inventory builds on behalf of our customers and members.

We are ready for the next chapter and we are resolute in our determination to provide you unmatched service, advocacy and counsel for the restart and beyond. Please keep us informed with as much advance notice as possible of your reopening plans so that we can assist in making the reopening transition as smooth as possible for your business.

We continue to keep you, your families and your employees and their families in our thoughts and prayers. Thank you for your friendship, our partnership and the business you do with our companies.

The entire team of Team Four Foodservice/Value 4

